

Mondu Partners with Acquired.com to Bring its B2B Payment Services to More European Businesses

- As part of its continued growth in 2023, Mondu's partnership with Acquired.com will enable it to reach more B2B merchants and marketplaces looking for the best B2B payments solutions for their customers.
- Earlier this year, Mondu expanded into the UK market, and announced it was available to buyers in France. The company has recently launched to buyers in Belgium, making it available across six European countries.
- Acquired.com has become a one-stop-shop platform for all payments needs, helping businesses to find the right solutions to overcome processing, collecting and remitting payments. Mondu is the latest solution to partner with the company.

London, UK. 20th July 2023: [Mondu](#), the fast-growing B2B payments company, has partnered with payments specialists Acquired.com. The new partnership will see Mondu's suite of B2B payment services offered to more customers in the UK and Europe through Acquired.com's network.

Mark Johnson, Commercial Director at Acquired.com, said, "Mondu's products and services complement our payment offerings, and the values of our two businesses are incredibly aligned. We deliver best in class services with a customer centric focus, and we can clearly see an incredible value for our business customers looking to introduce a buy now, pay later service to their B2B clients using Mondu."

Founded in 2015, Acquired.com is one of the UK's fastest growing businesses. The company empowers customers at each stage of the payment journey, providing a single platform for all payment needs, delivered with a consultative approach.

Working together in partnership, Acquired.com and Mondu will introduce each other to relevant businesses looking to improve the payment experience for their customers.

Roger De'Ath, UK Managing Director at Mondu, added, "We're hugely excited to have partnered up with the team at Acquired.com. As a well established player in the payment space, they know the challenges associated with B2B payments very well and have built a great service to support any company to create a perfect payment experience. We're sure that combined with Mondu we can provide a huge benefit to shared customers looking for better B2B payment solutions through Buy Now, Pay Later and Acquired.com's services."

Mondu started in 2021 in Germany and launched a Buy Now, Pay Later (BNPL) B2B solution for merchants and marketplaces. Its flexible payment solutions include net terms and installments for online checkouts as well as in-person and telesales.

Mondu is available to business customers in Austria, Germany, the Netherlands and the UK. Mondu recently launched to buyers only in the French and Belgium markets, with further expansion planned later this year.

For more information, go to mondu.ai

ENDS

Notes to Editors

Press Contact

CEW Communications for Mondu

Cathy White

cathy@cewcomms.com

+44 (0)7791 232834

[Mondu Press Kit](#)

About Mondu

Mondu is driving innovation in B2B payments. By bringing B2B payments up to par with B2C and putting customers at the heart of the payment flow, Mondu ensures a seamless and state-of-the-art experience.

Mondu's solution enables merchants and marketplaces to offer their business customers across Europe the most popular B2B payment methods and flexible payment terms in a multi-channel setting, both online and offline. The result is a win-win story: business customers are empowered to purchase and pay when they want. This translates to a higher conversion rate and average order value, ultimately driving growth for merchants and marketplaces.

Mondu was founded in 2021 by entrepreneurs Malte Huffmann, Philipp Povel and Gil Danziger with the aim of simplifying B2B payment transactions. Mondu now has offices in three markets - Germany, the Netherlands and the UK, and a team of over 140+ talented professionals from diverse backgrounds and with experience from the best companies in tech and elsewhere. Mondu has raised \$90 million in equity and debt financing from leading investors Valar Ventures, Cherry Ventures, the FinTech Collective, and VVRB bank.

About Acquired.com

[Acquired.com](https://acquired.com) is one of the UK's fastest-growing payments businesses. Its platform provides full payment life cycle management including collections via card and open banking, faster payments and treasury solutions. Its deep data expertise and consultative approach streamlines and digitises payments, enabling businesses to accelerate their growth.

Customer centric and agile software development by Acquired.com's in-house team means businesses can rapidly integrate the solution which best suits their needs. The team pride themselves on their consultative approach to payments, providing best in class service with a view to resolving complex challenges. By following this partner based and collaborative journey, Acquired.com have now become a single, one-stop-shop platform for all payment needs.

Acquired.com are an FCA regulated business, an EMD Agent and a licensed Payment Initiation Service Provider.